

# Sajid Rashid Digital Business Developer

Currently, I work part-time remotely for **Mert Dokum Inc.**, handling all aspects of online and digital business development operations. Available to join immediately. Place of Birth: Mumbai, India Date of Birth: 2nd October 1979 Nationality: Indian Residence: Istanbul, Turkey Email: contact@visitsajid.com Mobile/WhatsApp – Turkiye : +90 531 699 4604 Portfolio: https://visitsajid.com Certificate Copies: https://visitsajid.com/certificates.pdf

**Experienced Multidisciplinary Professional:** I have largely been self-taught, learning through real-time experimentation and hands-on experience.

ASP.NET Secure Web Development (15+ years) | SharePoint Admin & Development (13+ years) | ERP & API Integration (5+ years) | SEO & Digital Marketing (5+ years) | Graphics Design (25+ years) | Video Editing & Content Creation (5+ years) | Business Analysis & Data Analytics (5+ years) | Domain / Hosting / Cloud Administration (10+ years)

# **COVER LETTER / PROFESSIONAL SUMMARY**

Dear Hiring Manager,

I am writing to express my interest in a suitable role where I can contribute my 27+ years of multidisciplinary experience spanning ASP.NET secure web development, SharePoint administration and development, ERP/API integration, SEO, digital marketing, and cloud infrastructure.

A self-taught professional, I've led digital transformation initiatives, streamlined business processes, and developed multilingual web applications for international markets. Most recently, I worked as Digital Business Development Manager at Mert Döküm Group in Istanbul, overseeing web platforms, cloud systems, and business automation tools.

I bring a proven record of delivering cost-effective and scalable digital solutions. I am immediately available and ready to bring my skills to a dynamic, growth-focused organization.

Thank you for considering my application. I look forward to the opportunity to contribute.

Sincerely,

Sajid Rashid



# **SKILLS / CAPABILITIES**

#### Web Engineering & Integration

- SharePoint Development & Integration Advanced in MS SharePoint development with workflow automation and seamless system integration.
- Custom Web Development Full-stack web development (front-end/back-end) for business apps.
- Business Process Automation Automating workflows to cut costs, save time, and support real-time analytics.
- API & ERP Integration Integration of ERP systems and APIs with custom platforms.
- SEO & Web Analytics Proficient in SEMrush, Google Analytics, and Meta tools for SEO and performance tracking.
- Multilingual Interfaces Designing and managing UIs in Arabic, English, Turkish, French, and German.

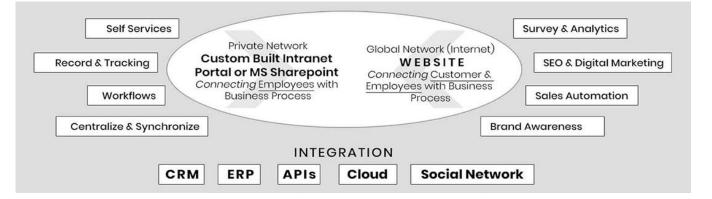
#### **IT Administration & Cloud**

- SharePoint Admin Site and permission management, team collaboration, and intranet solutions.
- Cloud & Hosting Administering VPS, domain/hosting platforms, and server configurations.
- Office 365 & Google Workspace Setup and administration for business communication and productivity.

#### **Digital Marketing & Online Growth**

- Lead Generation & Paid Ads Running PPC and social campaigns for leads and brand visibility.
- Content & Social Media Managing branding, social channels, email marketing, and CMS tools.
- Digital Tools Skilled in Meta Business Suite, Google Marketing Platform, LinkedIn, SEMrush.

1997	Software / Tools	Yrs. of Exp.
Development Tools	• MS Dos, MS Windows, WordStar, Lotus	1 Year
	• Visual Basic	2 Years
	Adobe Photoshop & Illustrator	24 Years
	• 3D Studio Max (Modeling)	1 Year
	<ul> <li>HTML, CSS, ASP, MS Access, JavaScript</li> </ul>	22 Years
	ASP.NET, VB.NET, MS Visual Studio	15 Years
	MS SQL Server Database	15 Years
	<ul> <li>MS SharePoint Administration &amp; Development</li> </ul>	13 Years
2024	• Bootstrap CSS & Jscript	6 Years
	Adobe Premier Pro and Adobe Animator	7 Years
	API and ERP Integration	5 Years
	Google Search Console, SEMrush, Meta & Google Analytics.	2 years



### WORK EXPERIENCE

From March 2023 – Present

#### Digital Business Development Manager at Mert Döküm Group Istanbul, Turkey

Responsibilities: Overseeing digital transformation and development, as well as marketing production and sales automation.

#### December 2022 to March 2023 (4 Months)

#### IT & Digital Marketing Manager at InvestGC Istanbul, Turkey

Responsibilities: Managing business presence and presentation, as well as developing business process automation

Sept. 2021 to March 2022 (7 months)

#### E-Commerce Manager at E World Partner Istanbul, Turkey

Responsibilities: Developed the echo e-Commerce System

#### July 2009 to August 2021 **(12 years)** Sr. Business Analyst Development at

#### Al Ittefaq Steel Products Co.

Dammam, Saudi Arabia • Summary: Creating a Systematic Applications to Automate the • business process (reduce cost & time) for the customer as well • as employees by keeping it up the motivational central webbased business platform (MS SharePoint & Asp.net). •

#### ACTIVITIES

- Automate business process (applications development)
- SEO & Data Analytics
- MS SharePoint implementation & development
- SAP Integration with MS SharePoint
- Domains / Hosting, Cloud administration SCSM Implementation & Configuration
- Presentations & Photography

#### Jan. 2009 to June. 2009 (6 months)

Animation Designer & Web Developer at <u>Team Young & Rubicam</u> (Riyadh, Saudi Arabia) Activities: Website Development, Web Banners, Flash Animation, Animated Demo of Advertisement Campaign, etc..

#### July. 2007 to March. 2009 (1 year / 9 months)

Designer & Web Developer at **Al Tuwairqi Holding Co.** (Dammam, Saudi Arabia) Activities: Web Designing & Application Programming, All types of Print Advertisements, Animations & 2D/3D Presentations.

#### August. 2001 to June. 2007 (6 years)

Designer & Web Developer at **Comprehensive Systems Co.** (Riyadh, Saudi Arabia) Activities: Web Designing & Application Programming, All types Of Print Advertisements, Animations Presentations.

Sept. 1998 to July, 2001 (3 years)

Marketing Coordinator & Graphic Designer <u>Kwality Pvt. Ltd.</u>, (Mumbai – India) Activities: Packaging Design. Outdoor billboard design & all types of Print Advertisements

### **BASIC EDUCATION**

**Passed SSC Secondary Examination** Maharashtra Board (Mumbai)

**Computer Programming in VB & FoxPro** Venus Computer Classes **Diploma in Graphic Designing** IQRA Computer Training Institute

Passed HSC Secondary Examination Maharashtra Board of Higher Secondary Education

## **OTHER CERTIFICATIONS**

Sept. 2024	Mastering Digital PR with Brian Dean	
Sept. 2024	Digital Marketing for SMBs with Greg Gifford	
July. 2023	<b>Digital Transformation and Sustainable Development</b> United Nations System Staff College (UNSSC)	
Dec. 2020	<b>General Training – IELTS</b> (Overall Band Score 6.0)	
Feb. 2019	<b>Digital Sales - Google Partners</b> (This assessment covers basic concepts in online advertising and sales skills.)	
March. 2018	<b>Digital Marketing - Emeritus Institute of Management</b> (Customer Engagement, Social Media, Planning & Analytics)	
Jan. 2018	<b>SharePoint 2016: Developer</b> Microsoft Workshop PLUS	
Nov. 2017	<b>EY</b> Ernst & Young Communications Skills	
March 2014	<b>System Center Service Manager 2012 (SCSM)</b> Microsoft WorkshopPLUS - Planning, Deploying and Managing	
April 2013	<b>SharePoint 2010 - Microsoft WorkshopPLUS</b> Security (Backup Recovery & Availability)	
May, 2011	<b>Microsoft Certified Technology Specialist</b> SharePoint 2010, Configuration.	
Feb. 2010	<b>Microsoft SharePoint 2010, App. Development</b> New Horizon CLC (Dammam – Saudi Arabia)	
Sept. 2009	<b>Microsoft .NET Framework Web-Based Client Dev.</b> New Horizon CLC (Dammam – Saudi Arabia)	